

# SARI DE LA MOTTE

*Coach & Consultant*

PRESENTATION COACH | SPEAKER | TRIAL CONSULTANT



## Nonverbal Intelligence 101

June 17<sup>th</sup>, 2019

Anne Basker Auditorium

9 am – 12 pm

Like music, nonverbal communication is a universal language. However appreciating good music does not make you a good musician. To go from appreciating music to performing it well, you need some instruction; nonverbal communication is exactly the same way.

This class will help you learn:

- Why the Golden Rule doesn't work when it comes to influence
- How the stories we tell ourselves hold us back
- How context affects and changes behavior
- What eye contact, body language, and voice pattern tell you about the hidden motivations of others
- How to change your communication to meet the needs of the situation
- How to invite participation and buy-in from prickly staff members
- What nonverbals to ignore and which ones actually mean something

**SariDLM, Inc.**  
111 SW Harrison Street, #1B  
Portland, OR 97201 US  
info@saridlm.com

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## Invoice

**BILL TO**

JJ Schofield  
Josephine County  
500 NW 6th Street, Dept. 111  
Grants Pass, OR 97526  
United States

**INVOICE #** ewc2397a  
**DATE** 04/29/2019

**TERMS** Due on receipt

ACTIVITY

**Training/Workshop**  
Nonverbal  
Intelligence 101 -  
June 17th, 2019 at  
Anne Basker  
Auditorium, Grants  
Pass OR

AMOUNT

7,500.00 ✓

PAID

PAYMENT  
BALANCE DUE

7,500.00

**\$0.00**

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## Invoice

### BILL TO

JJ Schofield  
Josephine County  
500 NW 6th Street, Dept. 111  
Grants Pass, OR 97526  
United States

INVOICE # ewc2407a  
DATE 06/19/2019

TERMS Net 14

ACTIVITY	AMOUNT
<b>Travel, reimburseable</b> Hotel & Meals (receipts attached)	381.52
<b>Travel, reimburseable</b> Mileage at 54.5 cents/mile - 240 miles one way	261.60

BALANCE DUE

**\$643.12** ✓